

# Bournemouth & District Lawyer



**Michael Newbold**  
BDLS President  
**with Michael**  
**Mansfield KC**

**INCLUDED IN THIS ISSUE:**  
Lecture Programme 2024  
BDLS Annual Dinner  
Cyber Insurance and the Legal Profession  
Understanding Coastal Erosion Risk For Dorset







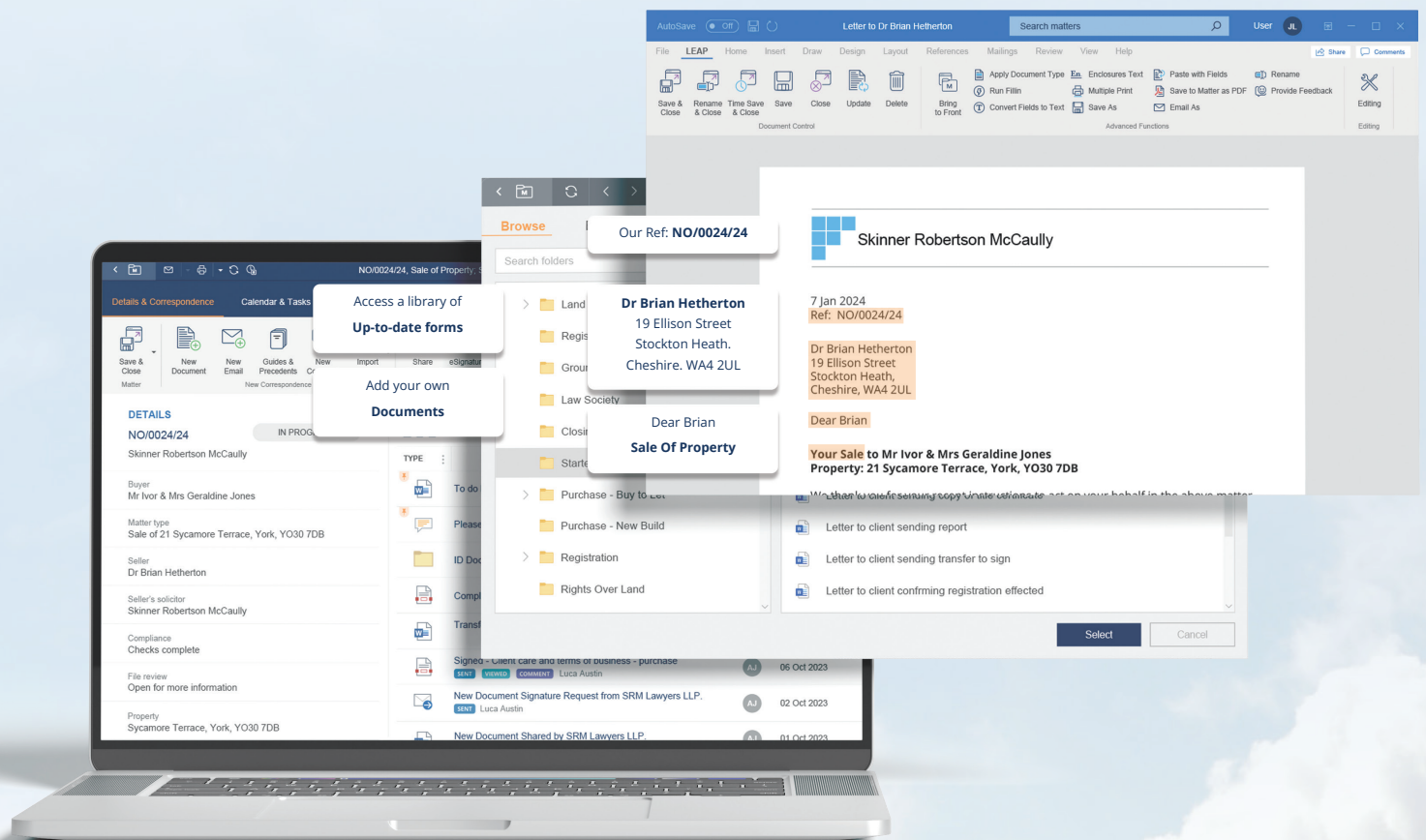
# Improve your law firm's productivity with LEAP Essentials

LEAP goes the extra mile to keep your firm constantly updated, ensuring you have the most accurate and timely information at your fingertips. Discover LEAP's five essential features that will make your firm more productive and profitable:

- Draft all documents and letters inside LEAP
- Access a library of up-to-date court and government forms
- Add your own documents to the library
- Save time with Recurring Matter Templates
- Unlock automation by entering all matter details in LEAP

Visit our website to find out more:

[leap.co.uk/content](https://leap.co.uk/content)



Strategic Partner



# Contents

Summer 2024 | Issue 209

The President's Column	05
Recent Events	06
Forthcoming Events	10
Bournemouth & District Junior Lawyers Division	12
Burn Bright Elite Trainee Pilot Programme	13
BDLS Lecture Programme 2024	14
Summary of upcoming live time lectures and webinars	15
Council Member's Report	18
Understanding Coastal Erosion Risk for Dorset Transactions	20
Wellbeing and Diversity	22
Cyber Insurance and the legal profession	24
Firms' News	25
Legal Jobs	30
Book Review	31

## BOURNEMOUTH & DISTRICT LAWYER Bournemouth & District Law Society Magazine

Members will receive our 'Bournemouth Lawyer' by email, including the flyers for events, webinars and lectures.

Our Magazines are sent out quarterly as follows:

EDITION	MONTH	COPY DEADLINE
Autumn	September 2024	25 July 2024
Winter	December 2024	
Spring	March 2025	
Summer	June 2025	

The copy deadline for receipt at the BDLS office for the next edition – the Autumn issue – will be **25 July 2024**.

We welcome your firms' news and any advertisements. Please send to [office@bournemouthlaw.com](mailto:office@bournemouthlaw.com).



Follow us on LinkedIn\*

## COVER INFORMATION

Michael Newbold, BDLS President with Michael Mansfield KC

## EDITOR

Mandy Heath  
Bournemouth & District Law Society  
Fir Vale Road, Bournemouth  
Dorset BH1 2JJ  
Tel: 01202 587551  
Email: [office@bournemouthlaw.com](mailto:office@bournemouthlaw.com)

## PUBLISHER

**Ian Fletcher**  
Benham Publishing Limited  
Aintree Building, Aintree Way,  
Aintree Business Park, Liverpool L9 5AQ  
Tel: 0151 236 4141  
Email: [admin@benhampublishing.com](mailto:admin@benhampublishing.com)  
Web: [www.benhampublishing.com](http://www.benhampublishing.com)



# BDLS CONTACTS

## President

### MICHAEL NEWBOLD

Luff Brook Carter  
521 Ringwood Road, Ferndown, Dorset BH22 9AQ  
Tel: 01202 871311  
Email: michael.newbold@luffbrookcarter.co.uk

## Senior Vice-President

### JOANNE CLARKE

Lester Aldridge LLP  
Russell House, Oxford Road, Bournemouth BH8 8EX  
Tel: 01202 786161 Fax: 01202 786150  
Email: joanne.clarke@la-law.com

## Junior Vice-President

### MARK PROCTOR

Aldridge Brownlee Solicitors  
13 Christchurch Road Bournemouth BH1 3JY  
Tel: 01425 282156  
Email: Mark.Proctor@absolicitors.com

## Honorary Secretary

### THERESA MILLS

Churchers  
12 High Street, Fareham, Hampshire PO16 7BL  
Tel: 01329 820977  
Email: tmills@churchers.co.uk

## Treasurer

### LAUREN COONEY

Letchers  
24 Market Place, Ringwood. BH24 1BS  
Tel: 01425 471424  
Email: lauren.cooney@letchers.co.uk

## Council Member

### PETER WATSON-LEE

Tel: 01425 270502  
Email: pwatson-lee@outlook.com

## BDLS Office Manager

### MANDY HEATH

BDLS Office  
Borough Chambers, Fir Vale Road,  
Bournemouth BH1 2JJ  
Tel: 01202 587551  
Email: office@bournemouthlaw.com

# BDLS DIARY 2024

Mon 17 June	BDLS Annual General Meeting at Captains Club Hotel, Christchurch
Wed 13 Nov	Newly Qualified/Trainee Drinks Reception at Captains Club Hotel, Christchurch
Thu 28 Nov	BDLS Christmas Wine Tasting Evening at The Marsham Court Hotel, Bournemouth
2025	
Wed 5 Feb	BDLS Annual Lunch at The Pavilion, Bournemouth
Fri 25 April	BDLS Annual Dinner at The Highcliff Marriott, Bournemouth



# The President's Column

## Michael Newbold



**D**uring my Presidential year, a number of people, mostly from outside of BDLS, have asked me if I will be serving a second term as President. When I have said that I won't, quite a lot of those people, especially those from other local law societies, have expressed some surprise.

I am aware that it is quite common for Presidents of other law societies to serve two-year terms, although I think it is fair to say that most of those societies do not have the same breadth of programme that we do, meaning that there is not the same time commitment, both during and outside of office working hours, as there is for being the President of BDLS. We are therefore very fortunate that there has usually been an abundance of people willing to take on the role, meaning that no-one has needed to consider serving a second term.



*Attorney General The Rt Hon Victoria Prentis KC MP, Michael Newbold and Nick Emmerson, President of the Law Society of England and Wales*

As I enter the last few weeks of my Presidency and reflect upon my term in office, there is inevitably a mixture of emotions - some sadness about a leaving a role I have absolutely loved doing, but also pride in leading BDLS through a busy and eventful year with, I hope, many happy memories created for those who have participated in the events the Society has put on.

We have of course recently had the annual dinner and it really was a privilege to welcome Michael Mansfield KC as guest speaker. It is all very well putting on exciting events with interesting guest speakers, but there is also an element of relief when everything goes as well as you hoped it would!

If anyone thought that my last few weeks as President would be nice and relaxing, you could not be more wrong! During May, in the space of just 9 days, I attended on behalf of BDLS both the Hampshire and Dorset Law Society dinners, chaired my final committee meeting, hosted my final social event - the curry and quiz night - and, probably most exciting of all, spent the day at Chancery Lane for the Law Society Town Hall meeting, which included meeting the Attorney General.

Amazingly, this was the first time I had attended Law Society headquarters and the day included a tour of the Royal Courts of Justice (I had never been there either). Mandy Heath was also in attendance, coming the day after her Garden Party at Buckingham Palace!

Then, to cap things off, I will be attending the Hertfordshire Law Society dinner at the beginning of June, in Hatfield. Previously their dinner was on a Thursday, but they have now changed it to a Friday, thus enabling people from further afield the opportunity of attending.



*Local Law Society's tour of the Royal Courts of Justice*

In this my final Presidential report, I would like to thank everyone who has supported me so well during the year and in particular Mandy, the members of my committee and you the members for attending events in record numbers. I look forward to seeing as many people as possible at the AGM on 17th June, when we will be welcoming Jo as the new President of BDLS. ■

### MICHAEL NEWBOLD BDLS President



*Tom Mitchell, Hampshire Law Society President, with Michael Newbold*

# BDLS Annual Dinner

19 April 2024

Highcliff Marriott, Bournemouth

**B**DLS President, Michael Newbold, hosted our Annual Dinner at the Bournemouth Highcliff Marriott Hotel on Friday 19 April. The evening was a great success with 193 guests from the law attending.

The evening commenced with welcome drinks, followed by a delicious three course dinner. Jamie, the magician, wowed the guests throughout the evening with his sleight of hand tricks, leaving jaws dropped and minds blown!

We were fortunate and thankful that Michael Mansfield KC agreed to be our guest speaker. He didn't disappoint and had our guests captivated and on the edge of their seats. You could hear a pin drop!

Michael's commitment to social justice and human rights has made him one of the UK's most respected and influential barristers. As well as representing those wrongly convicted of the IRA's Guildford and Birmingham pub bombings, Michael's well-known cases have been representing the Stephen Lawrence's family, Michael Barrymore at the Stuart Lubbock inquest, the gangster Kenneth Noye, the families of the Grenfell Tower fire and Bloody Sunday, Mohamed al-Fayed in the inquest into the deaths of his son Dodi al-Fayed and Diana, Princess of Wales, and the family of footballer Emiliano Sala.

He recounted his time representing the families of the Hillsborough disaster and Barry George who was wrongly convicted and subsequently acquitted of the murder of Jill Dando which was fascinating to hear.

His passion about Palestine and other war-torn countries was very apparent and he encouraged people to read his new book *Power in the People*.

Michael informed the guests of his charity, Silence of Suicide [www.sossilenceofsuicide.org](http://www.sossilenceofsuicide.org), which he and his wife, Yvette, set up to support those bereaved by suicide, those that have attempted suicide and those with suicide ideation, following the tragic death of his daughter, Anna, in 2015. He is dedicated and passionate about building awareness around poor mental health and suicide and providing a safe space for people to gather and talk.

I think all at this event will wholeheartedly agree that Michael is an inspiration!

A huge thank you to our sponsors Review Solicitors, College Chambers, Head & Wheble, Index, Paragon and PKF Francis Clark and were delighted that representatives were able to join us as distinguished guests.

Next year's dinner will take place on Friday 25 April 2025. Please note this date in your diaries. Full details will be sent out in due course. ■

**MANDY HEATH**  
BDLS Office Manager

*Thank you to our sponsors*



*Photos by Zelda De Hollander of Studio Sholz Photography*





# BDLS Annual Dinner



Suzanne Kadziola with Peter and Anne Watson-Lee



Malcolm Scott-Walby, Theresa Mills and Rhys McCutcheon-White



Andrew Carswell, Marc De Llano, Richard Hall, Owen Baker



BDLS Past Presidents – John Newbold, Fiona Knight, Edward Holmes, Peter Fowler, Peter Watson-Lee, Emma Hamilton Cole, Michael Newbold, Tim Martin, Alan Turle, Mark Kiteley and Neil White



Georgia McWilliam, Paige Abbott, Michelle Bettell, Louise Sutton, Sophie Rice, Cariad Medway-Smith and Amy Baugh



Rhys McCutcheon-White, Spike Western, Neil Maton, Nicola Peach, Elizabeth Bowden, Daniel Piddington and Marianna Lo Conte

Photos by Zelda De Hollander of Studio Shotz Photography

**Studio  
Shotz**  
PHOTOGRAPHY  
www.studio-shotz.co.uk



# BDLS Annual Dinner



Jenny Oxley, Marie Harder, Kerry Houston-Kypta, Kerry Hay, Katie Owen and Anna Burton



Ash Scott, Kayleigh Medland and Inga Pope



Kurt Lee, Oliver Phipps, Mandy Heath, Rebecca Bright and Shelley Cole



James, the magician, entertaining the guests



Sam Linford, Su Buckler and Joanne Curtis



Josh Caborn, Joe Molloy and Sara Abd (Review Solicitors)

Photos by *Zelda De Hollander* of Studio Sholz Photography

**Studio  
Sholz**  
PHOTOGRAPHY  
www.studioholtz.co.uk



# BDLS Quiz & Curry Night

Wednesday 15 May 2024  
Marsham Court Hotel, Bournemouth



The annual BDLS Quiz Night at the Marsham Court Hotel in Bournemouth was a huge success this year with 18 teams taking part. Yet again, it was a complete sell out!

The night provided an evening of fun, intellectual challenge and friendly competition, creating a lively and vibrant atmosphere. The high turnout and enthusiastic participation were testament to the event's appeal.

The quizmaster for the evening was Graham Platts, retired Accountant from Mazars whose humour added to the enjoyment. A huge thank you to all those that supported this event.

This year's winning team was College Chambers and included Derek Marshall, J-P Schulz, Harrison Willis and Julian Heath. Second place went to "Three Blondes and a Brunette" and their team consisted of Charlotte Dollimore, Kelly Howe, Charlotte Grant and Kate Schroeder from Laceys Solicitors. They were just pipped to the post at the last minute which a nerve racking tie-breaker! Well done to both of them!

Thank you to Chadwick Nott and Saffery for sponsoring this event and to Graham for all his hard work in preparing and presenting the quiz. ■

Kindly sponsored by:



The winning team: Derek Marshall, Julian Heath, J-P Schulz and Harrison Willis



Kelly Howe, Charlotte Grant, Charlotte Dollimore and Kate Schroeder.



Michael Newbold, Karen Watts, Hannah Sommers and Helen Clement



# BDLS European Conference

Thursday 3 – Sunday 6 October 2024  
to Jersey



# BDLS Christmas Wine Tasting Evening

Thursday 28 November 2023  
Marsham Court Hotel

**W**e welcome back our wine, spirits and cocktail expert, Gemma Withenshaw, in November to guide us through wines for Christmas. Please save this date and further details will be sent out soon. ■

Kindly sponsored by:

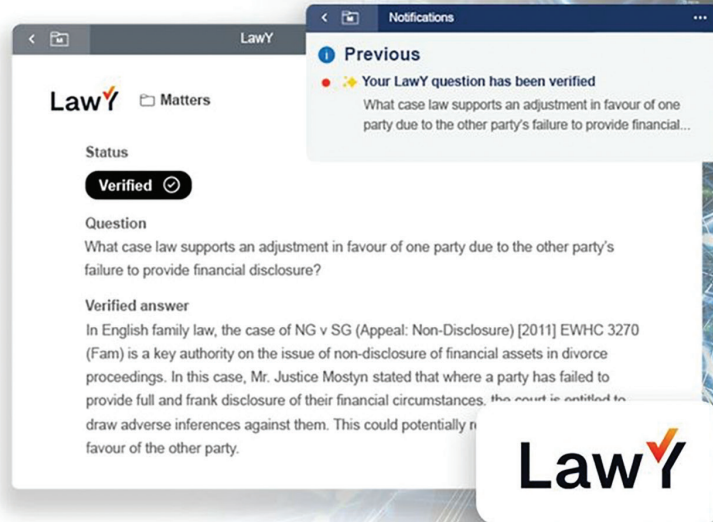
iceberg

3PB  
BARRISTERS

 Saffery







# LEAP introduces LawY, providing verified AI generated responses to Legal Questions

LEAP, the legal practice management productivity solution announces the launch of its partnership with LawY, a newly integrated AI legal assistant which is exclusively available to users of LEAP. LawY generates fast, accurate responses to legal questions posed by practitioners.

While generative AI can be extremely intelligent, precision and accuracy are paramount in legal matters. LawY uses AI to answer legal questions from an expanding legal knowledge base, that grows, improves and learns with each verified response. LawY employs a pool of experienced and qualified lawyers who act as verifiers eliminating any risk of error or misinformation. Differing from other AI tools the results produced within LawY include case law and references to support any findings.

"LawY not only reduces the research burden on practitioners, but also ensures that information produced is accurate and reliable and aligns with the rigorous standards upheld by legal practitioners."

Gareth Walker, CEO, LEAP UK says:

"With LawY, LEAP users get instant answers to their legal questions with the added benefit of having the responses endorsed by genuine legal expertise. It is a powerful productivity tool that hastens legal administration, enabling those firms using our software more time to focus on delivering a top-tier service to their clients."

Gareth continues,

"In the last year LEAP has invested time and money into developing AI functionality within the software, and the LawY integration is just the beginning of a list of exciting new AI features being made available over the coming months."

"Boosting LEAP's AI capabilities helps users streamline legal tasks, especially useful for those on fixed fees. This investment frees up a lawyer's time to focus on building strong client connections, offering better expertise to more clients, and ultimately, making more money."

This unique integration enables legal practitioners to deliver faster, more accurate responses and reduces administration efforts, aiding everyday tasks including:

- Conducting legal research
- Drafting letters and documents
- Creating precedent orders
- Preparing court documents
- Reviewing case law or legislation
- Drafting affidavits
- Proof reading
- Grammar checking
- Summarising information

LawY is available as an integrated module to the LEAP user base immediately.

For more information, please visit: <https://www.leap.co.uk/integrations/lawy/>

## About LEAP

LEAP Legal Software has been helping law firms to become more efficient and profitable globally for more than 25 years. LEAP is committed to consistently providing world-class legal practice productivity solutions and has innovation at the heart of its research and development so that users continually have the best possible experience.

Occupying a unique position in the legal software market, LEAP includes legal case management, legal accounting, document assembly, document management and legal publishing assets in one solution. Its software is designed to streamline tasks such as matter management, time recording document management, email management, automated forms, client accounting, billing, reporting and remote working.

For more information, please visit [www.leap.co.uk/law](https://www.leap.co.uk/law).



## Bournemouth & District Junior Lawyers Division

**The committee have been working hard in the background to plan and bring to our members a variety of events to meet all tastes.**



*Escape Room*

On 7 March, we hosted an Escape Room event at Escape Hunt Bournemouth. Our teams of 6 competed against each other in 5 different rooms with an assortment of themes. It provided a great opportunity to bring our best team work and communication skills together to work against the clock and be the first team out. The top team came in with an impressive 37 minutes with second place following just a minute behind! Thank you to Paige Abbott (Ellis Jones Solicitors) for this wonderful event idea.



We continued our work with Bournemouth University on 22 March, talking to law students about our events and how they can get involved. It was great to speak to them about how we all came to be involved in the committee and the roles we undertake. It is a great chance to start getting comfortable in a networking environment and speak to other junior lawyers. Special thank you to Imogen-Leigh Thomas (Ellis Jones Solicitors) for putting the series of talks together. A further special thank you to the Bournemouth University Law Society for inviting us to take a table at their annual dinner; it is wonderful to continue working together on one events.

We have recently renewed our membership for 2024. It is wonderful to see so many members re-confirm their membership for another year and that so many local firms support the BDJLD and our events. We thank you for your continued support. If you are still considering membership, please get in touch with Ellie Stanton (Trethowans) at [contact@bdjld.co.uk](mailto:contact@bdjld.co.uk) for more information.

We have also been to the National JLD conference to share and consider ideas and thoughts from JLDs from across the country. It is certainly important to understand the issues junior lawyers are facing as well as celebrate the achievements from all other divisions. Thank you to Maria Blanco (Rawlins Davy Reeves) for her effort in making the most of this opportunity.

We have a number of events in the pipeline for the summer months including a collaboration event with South Hampshire Junior Lawyers Division at Utilita Bowl, a Euro's themed get together and the ever popular Cocktail Making event in September. Look out for further announcements!

Our Annual Summer Ball takes place at the Hilton Hotel on Friday 12 July. Tickets will be available via our online ticketing system and links are provided in all our social media posts. We hope to see as many of you there as possible at our flagship event; get those dancing shoes dusted off! ■

**Emily Chapman**  
President for BDJLD 2023-2024  
<https://www.bdjld.co.uk/>



# BURN BRIGHT ELITE TRAINEE PILOT PROGRAMME

**We** are delighted to confirm that Brandon Gillard-Bunting of Preston Redman has been awarded a complimentary place on the above programme which Donna Smith of Odonnata kindly offered to a BDLS trainee lawyer. We look forward to hearing how Brandon progresses with this programme.

Despite facing a huge challenge in his life, Brandon's story shows great determination and perseverance:

At just 19 years old, I faced a traumatic incident that would alter the course of my life. In 2019, I was attacked by a group of four assailants, resulting in severe facial injuries, including my jaw to be dislocated and my eye socket shattered. This necessitated extensive facial reconstruction resulting in metal plates and screws holding my jaw and eye socket intact. This abruptly halted my plans to attend a prestigious contemporary dance school in London, a dream I had worked tirelessly to achieve.

Despite the physical and emotional toll of the attack, I refused to let it define me. Instead, I embarked on a journey of resilience and determination, driven by an unwavering determination to prove myself in the face of adversity. Prior to the attack, I had harboured a passion for law but never imagined pursuing it professionally.

However, in the wake of the assault, I found myself drawn to the field as a means of charting a new path for myself. Balancing full-time studies with full-time work, I persevered, refusing to let anything deter me from my goal. In 2023, an opportunity arose for me to join Preston Redman solicitors as a secretary. Despite my lack of formal legal experience, I seized the opportunity. Within just three months, I applied for a training contract, a bold move that paid off when I was offered a position—a testament to my tenacity and resilience.

Now, on the brink of a new chapter as a trainee solicitor, I recognise the value of guidance and mentorship in navigating the complexities of the legal profession. My journey, marked by resilience and absolute determination, serves as a testament to the transformative power of perseverance and self-belief ■



*Brandon Gillard-Bunting*



**Donna Smith**

Donna Smith will be running her highly successful Burn Bright Activation Programme later this year. Full details will be emailed to members soon.

# BDLS Lecture Programme 2024

## KEY:

LIVE WEBINARS

FACE TO FACE LECTURES

Kindly sponsored by



DATE AND TIME	LECTURE	FORMAT	LECTURER	VENUE
11 and 12 June 2024 (two days) 09:30 – 17:00	<b>Residential Conveyancing for Support Staff</b>	Face to Face	Ian Quayle	Marsham Court Hotel
13 June 2024 09:30 – 12:45	<b>Client Complaints in Residential Conveyancing</b>	Face to Face	Ian Quayle	Marsham Court Hotel
13 June 2024 13:30 – 16:45	<b>Commercial Property Update</b>	Face to Face	Ian Quayle	Marsham Court Hotel
17 June 2024 17:00 – 18:00	<b>The Rise of the Clones followed by the BDLS AGM (members only)</b>	Face to Face	Jake Moore	Captains Club Hotel
25 June 2024 14:00 – 16:30	<b>Family Law - -Update and More</b>	Face to Face	HHJ Chris Simmonds and DJ John Bridger	Bournemouth Carlton Hotel
3 July 2024 09:30 – 16:30	<b>Compliance Conference</b>	Face to Face	Various	Marsham Court Hotel
4 July 2024 14:00 – 17:15	<b>Wills and variations in IHT planning</b>	Face to Face	John Bunker	TBC
17 July 2024 15:00– 16:00	<b>Common AML non-compliances – Regulation 21 Independent Audit outcomes</b>	Live Webinar	Tracy Thompson	Zoom
10 September 2024 10:00 – 11:00	<b>Key Considerations for advising LGBTQIA client son Wills, LPAs and other private Client Matters</b>	Live Webinar	Kirsty Limacher	Zoom
12 September 2024 10:00 – 11:00	<b>How to Respond to the New Residential Enquiries</b>	Live Webinar	Richard Snape	Zoom
2 and 16 October, 6 and 20 November, 4 and 18 December 2024 10:00-12:00	<b>Burn Bright Activation Programme</b>	Live Webinar	Donna Smith	Zoom
8 October 2024 Time TBC	<b>Private Client Conference</b>	Face to Face	Various	Marsham Court Hotel
15 October 2024 Time TBC	<b>Topic to be confirmed</b>	Live Webinar	Ian Quayle	Zoom
7 November 2024 Time TBC	<b>Property Conference</b>	Face to Face	Various	Marsham Court Hotel
14 November 2024 14:00 – 17:15	<b>Topic to be confirmed</b>	Face to Face	Andrew McLoughlin	TBC
3 December 2024 10:00 – 11:30	<b>Linkedin for Lawyers TBC</b>	Live Webinar	Amy Cousineau	Zoom

All lectures are to be booked online. For further details please visit Bournemouth and District Law Society Website.

[www.bournemouthlaw.com/lectures](http://www.bournemouthlaw.com/lectures) or scan here: ■





## Course Notes

For environmental reasons, BDLS will no longer be providing printed course notes at lectures. Lecture notes will be emailed to delegates in advance for either printing or accessing via their laptop or alternative device on the day.

## Payment for lectures

Please note: Payment must be received at the office before the lecture takes place. All payments are to be paid by BACS. Course bookings will only be confirmed upon payment. Webinars are charged per person and not for group bookings.

## Cancellation Policy

No refunds will be given for any booking cancelled within two days of the lecture/webinar taking place.

We strive to offer our members a range of lectures not just covering competency “B” – Technical Legal Practice but also to meet the wider competencies which all solicitors need to state annually they are meeting. The 4 competencies are:

**A – Ethics, Professionalism and Judgement**

**B – Technical Legal Practice**

**C – Working with other people**

**D – Managing yourself and your own work**

For further information:

<https://www.sra.org.uk/solicitors/resources/continuing-competence/cpd/competence-statement/>. ■

# Summary of Upcoming Webinars and Lectures

## LECTURE Tuesday 11 & Wednesday 12 June 2024 – 09:30 – 17:00

Topic **RESIDENTIAL CONVEYANCING FOR SUPPORT STAFF (2 DAY COURSE)**

Lecturer **Ian Quayle**

Venue **Marsham Court Hotel, Bournemouth**

Cost **£250 to include a 2 course lunch and all refreshments**

■ The course provides an in-depth examination of the law and procedure in the conveyancing process and has been specifically developed for secretarial staff, paralegals, conveyancing support staff as well as qualified lawyers wanting to retrain in residential conveyancing. It is also appropriate for anyone engaged in the residential conveyancing process, who needs or desires an insight into the mechanics and legal principles involved in modern residential conveyancing.

### DAY 1:

- Introduction: Getting started, taking instructions, money laundering, dealing with residential clients.
- Acting for the Seller: Obtaining and checking the title, dealing with the TA forms and drafting the contract, preparing the contract bundle.
- Acting for the Buyer: Checking the contract bundle, searches, enquiries, client inspection, and acting for lenders.
- Exchanging Contracts: Preparing for exchange, the mechanics of exchange, protecting the contract.
- Preparing for Completion – Acting for the seller: Completing TA13, approving the transfer, preparing completion statements, dealing with notices and restrictions.
- Preparing for Completion – Acting for the Buyer: Drafting the transfer, pre-completion searches, dealing with the lender, preparation of completion statements and advising the client.

### DAY 2:

- Completion and Completion Day Problems: The Law Society Code for completion by post, dealing with undertakings, practical issues including the transmission of funds, advising clients and what to do if things go wrong – notices to complete, rescission and other steps
- Post Completion: Acting for the seller – discharging charges, compliance with undertakings
- Acting for the buyer SDLT returns, registration of dispositions
- Land Registration Issues: Boundaries, notices, restrictions, adverse possession, and problem areas
- Leasehold Conveyancing: A Comparison between freehold and leasehold transactions
- Drafting issues: Basic drafting points and construction/interpretation issues
- Avoiding Negligence: Avoiding negligence in Residential Conveyancing

# Summary of Upcoming Webinars and Lectures

## LECTURE Thursday 13 June 2024 – 09:30 – 12:45

Topic	CLIENT COMPLAINTS IN RESIDENTIAL CONVEYANCING
Lecturer	Ian Quayle
Venue	Marsham Court Hotel, Bournemouth
Cost	£95 – Member and Associate Members of BDLS/Trainees (Solicitors; Cilex; Apprentices) £145 – Non Member of BDLS

■ This lecture will cover:

- Scoping the retainer - exercising caution when scoping and managing the retainer
- Best practice and due diligence - tips and traps
- Explaining the conveyancing process - avoiding the pitfalls
- What causes problems in residential leasehold conveyancing
- Lessons learned from recent case law

## LECTURE Thursday 13 June 2024 – 13:30 – 16:45

Topic	COMMERCIAL PROPERTY UPDATE
Lecturer	Ian Quayle
Venue	Marsham Court Hotel, Bournemouth
Cost	£95 – Member and Associate Members of BDLS/Trainees (Solicitors; Cilex; Apprentices) £145 – Non Member of BDLS

■ This training session is suitable for commercial property lawyers of all levels and experience and will explore:

- Scoping the Retainer – tips and traps
- Reporting on Title in Commercial Transactions
- Electric Vehicle Charging Points – key issues for developers and property owners
- New build mixed use property and the BSA 2022
- Negotiating new leases and the Landlord and Tenant Act 1954
- Key issues and lessons from recent relevant case law



# Summary of Upcoming Webinars and Lectures

## LECTURE Monday 17 June 2024 – 17:00

Topic **BDLS AGM AND LECTURE: THE RISE OF THE CLONES**

Venue **Captains Club Hotel, Christchurch**

Cost **FREE OF CHARGE. PLEASE NOTE THAT THIS PRESENTATION IS AVAILABLE TO MEMBERS OF THIS SOCIETY ONLY**

16:30 Registration – tea/coffee/biscuits  
17:00 Rise of the Clones  
**Jake Moore**

With all the hype of Artificial Intelligence affecting every single industry, Jake has been researching how AI has also been benefiting cybercriminals. From text and image creation tools to audio and video generation, the next wave of cyberattacks is set to include an AI dimension and with powerful results. In his latest research, Jake ethically hacked a business using AI voice cloning technology and was able to steal the voice of the CEO as well as money from the business completely unnoticed and in no time at all. He has also been making deepfakes of people and spreading misinformation on LinkedIn as well as monetising these videos. He may even create a live demo on the day!

From this talk you will learn how he achieved this but more importantly you will find out how to protect your company from this next generation of attacks.

### Speaker Profile:

Jake Moore is the Global Cybersecurity Advisor for ESET, Europe's number one cyber security company. He helps businesses and employees understand cybersecurity and the risks involved to remain better protected. Jake previously worked for a UK Police force for 14 years investigating computer crime in the Digital Forensics Unit and Cybercrime Unit.

### 18:00 ANNUAL GENERAL MEETING

A short AGM to find out what is happening locally. AGM papers will be emailed to members separately.

18:15 Drinks reception – Canapés with wine/soft drinks



## LECTURE Tuesday 25 June 2024 – 14:00 – 16:30

Topic **FAMILY LAW UPDATE - AND MORE**

Lecturer **HHJ Christopher Simmonds and DJ John Bridger**

Venue **Carlton Hotel, Bournemouth**

Cost **£50 – Member and Associate Members of BDLS/Trainees (Solicitors; Cilex; Apprentices)**  
**£75 – Non Member of BDLS**

■ This lecture will include:

- A legal update
- S.91(14) where are we now?
- A hot money topic



# The Council Member's Report

**PETER WATSON-LEE**  
Law Society Council Member for Dorset

## Preserving 60 Carey Street for the future

Avid readers will remember my referring to the 18th-century town house that neighbours the Law Society Hall in Chancery Lane. It has been owned by the Law Society for the last hundred years and provides a flat for the President, as well as a space for influential soft-power luncheons and dinners.

The question posed was should this historic property be sold as being no longer relevant to a modern members society - or should it be revitalized and its uses expanded for events and greater member use?

The financial arguments have been examined in detail and, after extensive debate, Council have overwhelmingly decided to retain and modernize this significant asset. The cost of renovation (including up-to-date disabled access) is likely to come from reserves. As well as continuing to provide a flat for the President for their year, it is hoped the other rooms will become more readily accessible for a wider range of events and greater member use.

## Mounting Concerns: A Growing List

A series of pressing issues looms large:

- The outcome of the investigation into the catastrophic collapse of the Axiom firm is awaited. There is genuine concern that this could result in a multi-million-pound claim against the solicitors' compensation fund—potentially reaching up to £60 million. How was this allowed to happen?
- Adding to the list, is the collapse of the Sheffield-based firm SSB. Not only has it left substantial debts in its wake but its clients now face substantial bills due to the firm's handling of no-win, no-fee claims. It appears that the required insurance to cover defendants' costs should their cases not succeed was not secured. This must raise serious questions about firms owned by non-solicitors through Alternative Business Structures (ABSs).
- Simultaneously, the Solicitors Regulation Authority (SRA) has been wielding increased fining powers, prompting concerns that demand investigation and challenge.
- Additionally, the revelation that 175 SQE (Solicitors Qualifying Examination) candidates were wrongly failed despite passing their exams has led to distressing stories of individuals losing their jobs when, in fact, they had passed their exams.

## In-House Solicitors in the light of the Post Office Scandal

The Post Office inquiry brings us daily drama, but we are restricted from commenting until the inquiry is completed.

It is bound, however, to highlight the really difficult dilemmas that many In-House Solicitors can face when having to balance the demands of their employer and their role as a solicitor.

26% of Solicitors now work in-house. There are 8,626 employers with in-house lawyers (not dissimilar to the number of Solicitor firms) and of those 4,680 have a sole in-house lawyer.

They face common challenges of having a single client, management oversight by lay persons, potential conflicts of interest between the organisational goals and their professional duties and internal confusion among lay colleagues as to their roles and responsibilities.

Many have a sense of isolation and a lack of voice. The need to provide support is clear and a review of what can be done to help is urgently needed.

## Improving Pride in the Profession

Improving pride in the profession remains high on the list. Keep an eye out for the amazing stories that will come out of the Legal Heroes Awards over the next few months. And mark your calendars for our upcoming 200th year anniversary celebrations starting in October. The aim is to highlight the positive contributions that Solicitors have made over the years, and continue to make, to society. ■

**Peter Watson-Lee**  
Law Society Council Member for Dorset



## Local Law Society Managers' Lunch

11 April 2024

The Malmaison Hotel, Birmingham

Representatives from local law societies around the country joined together at the Malmaison Hotel in Birmingham on 11 April. After meeting online during the last year, relationships were strengthened by the face-to-face interactions through this newly established legal community.

It was the perfect event to exchange experiences and ideas on how to develop local law societies and ensure that they remain relevant in the changing landscape of the profession. Everyone engaged and shared stories about their societies, roles and various processes. ■

**MANDY HEATH**  
BDLS OFFICE MANAGER



L-R: Julia Saunders (Derby & District Law Society), Mandy Heath (BDLS) Charlotte Anderson-Dilkes (Leicestershire Law Society) Michelle Foster (Nottinghamshire Law Society) Philip Lewis-Ogden (Yorkshire Law Society)

## Mandy Heath at Buckingham Palace!

It was a huge honour to be invited to the King's Garden Party at Buckingham Palace in May this year.

What a grand occasion! It was a day filled with memorable moments. Being so close to the King was the highlight for me, along with spotting Princess Anne, Prince Edward and Duchess Sophie and other distinguished royals.

Throughout the event, refreshments were served including delicate finger sandwiches and an array of sumptuous pastries and cakes! Live music from the brass band added to the ambience.

Overall, it was a remarkable experience that I will cherish forever. I am grateful for the opportunity to have been part of such a sophisticated gathering and look forward to continuing to contribute to the success and growth of our Society through my work in the legal profession. ■



Mo and Alan Aldridge, Mandy and Julian Heath and Michelle and Ray Foster



Mo Aldridge (Hampshire Law Society) Michelle Foster (Nottinghamshire Law Society) and Mandy Heath





Nick Treble



# Understanding Coastal Erosion Risk For Dorset Transactions

**C**oastal erosion is nothing new, it has always happened, and it will always happen, but some locations are far more exposed than others. Nick Treble from Groundsure looks at some of the main factors behind our shrinking shoreline and what conveyancers and lawyers can do to alert clients buying close to the coast.

Nearly 11,000 properties nationally are at risk from coastal erosion right now, rising to over 40,000 by 2050, nearly a fourfold increase, according to Groundsure's ClimateIndex™ analysis. This models the effect of climate change, bringing not only more storms, which when combined with high spring tides can result in accelerated coastal damage, like we saw this Easter - but also heavier rain that soaks into the soil and bedrock that can trigger delayed rock falls from cliffs.

## Constant Climate Pressure

We are all no doubt familiar with the recent falls at West Bay, Burton Bradstock and Lulworth Cove that are becoming more regular and a major hazard to both visitors and property assets alike.

So, more storms, stronger waves and saturated ground are all exerting pressure on our beloved shoreline. Debris from these storms can also exaggerate abrasion (or like a sandpaper effect). But there is also a less well-known impact from the waves themselves - our seas are getting more alkaline with the effect of more carbon dioxide in our atmosphere. This increased alkalinity is dissolving the softer, sedimentary rock of our Dorset cliffs and shores quicker.

And we must add sea level rise to this equation too. Broadly, the south of the country is sinking over the long-term geological time after the last ice age, but climate change is also raising water levels. Since 1993, global sea level has been monitored by satellites, which show that it is currently rising at an average of 3.3 millimetres per year, an acceleration from the rate of 1.4 millimetres per year, which was the average calculated for the 20th century. Global Mean Sea Level will rise between 0.43 m and 0.84 m under a 4.3 degree, depending on which average or more extreme temperature increase scenario, by 2100.

## Investigating shoreline management

You will be familiar with identifying flood risks for your clients, whether from rivers or surface water, in the environmental search, but coastal flooding and erosion requires some more

consideration. Usually if a property is close to a river and high claims area, it could be covered under the Flood Re scheme to provide adequate cover at affordable rates for homebuyers. However, no such protection is afforded for coastal erosion and there is almost no likelihood of insurance and therefore lending for the most vulnerable cliff top properties. These could face a total, catastrophic loss on investment if they go over, with no recourse.

So, judging proximity to the shoreline or cliff edge is an obvious point, but when considering the longevity of the investment, you should investigate the Shoreline Management Plan (SMP) for the area for further details on sea defences and maintenance. It would also be prudent to contact the coastal management department at the Local Authority to obtain further information on erosion risk at the property and the surrounding area. And liaise with mortgage brokers or your lender to ensure that they are willing to maintain a mortgage offer in view of the erosion risks.

The UK vulnerability is indicated by the fact that it has around 2300 km of artificially protected coast, the longest in Europe. Annual damages due to coastal erosion are expected to increase by 3-9 times, costing up to £126 million per year by the 2080s.

In total there are 20 SMPs covering the English Coast generally developed between 2006 and 2012 by coastal groups including the Environment Agency, Local Authorities, and others with an interest in coastal management. These are what they call 'living plans' updated by coastal groups which guide management investment decisions such as building and maintaining sea defences, implementing adaptation plans and creating coastal habitats (1).

The cliffs of Poole Bay are no stranger to coastal erosion. During the 20th century, concrete seawalls and groynes were installed to protect the cliffs here allowing the subsequent construction of houses, roads and infrastructure on the cliff tops. However, this halted the natural re-supply of many thousands of cubic metres of sand and gravel to the shore, which "cannot be replaced by anything other than artificial means" (2).

The shoreline management plan (SMP) for Poole Bay which sets out the policy for managing this length of coastline runs from Hurst Spit in the east to Durlston Head in the west is split into 4 areas or Policy Development Zones (based on the coastal processes and character of the shoreline). These are Hurst Spit to Highcliffe, Highcliffe to Flaghead Chine (including Christchurch Harbour), Flaghead Chine to Handfast and Handfast Point to Durlston.



Each area is then divided down into further sections (or cells) of coastline with each having some level of action plan subject to continued funding and approval by the various organisations (2).

There are four shoreline management policies for each Policy Unit active in the Poole and Christchurch shoreline management plan (3):

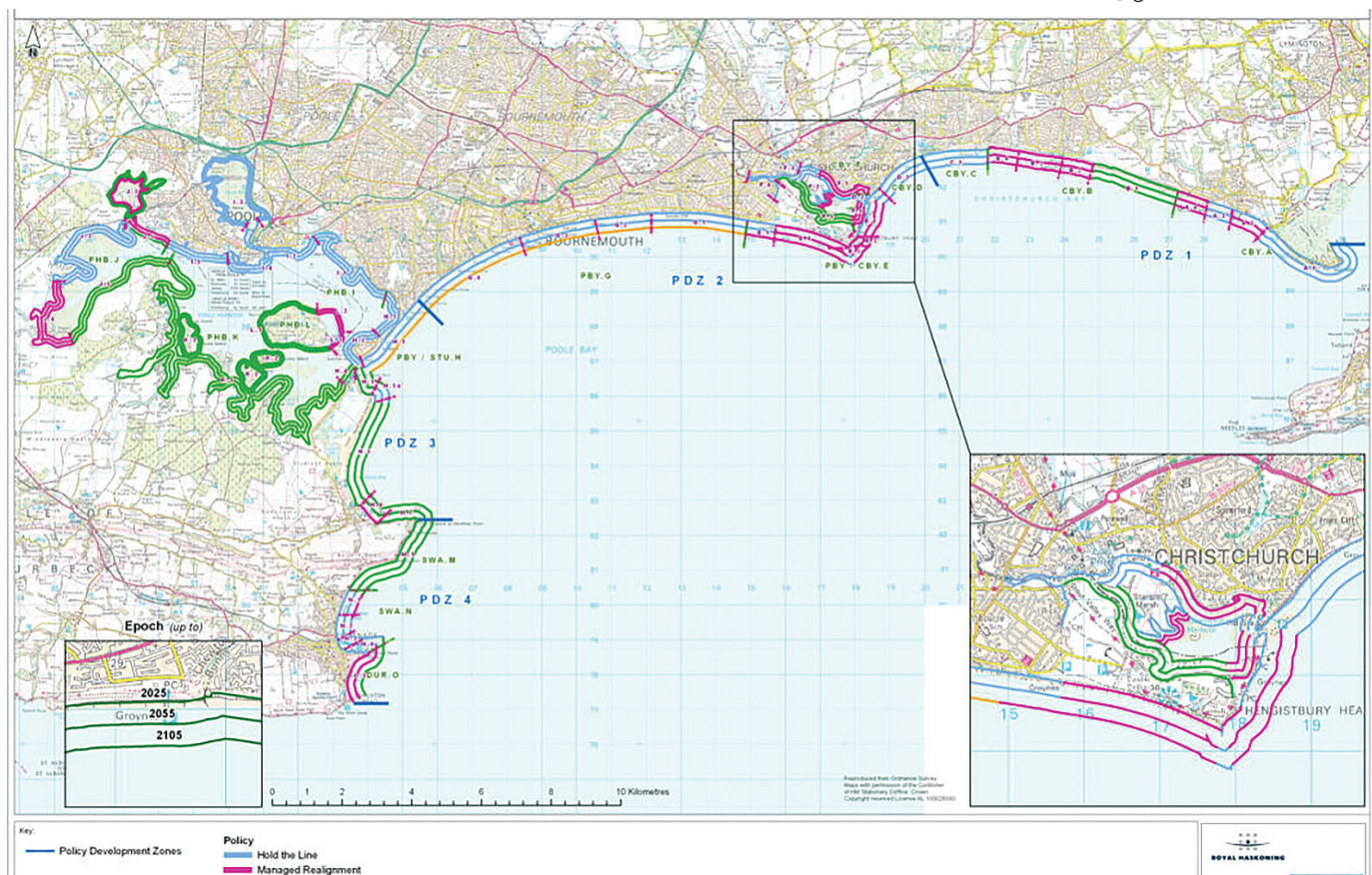
- **“Hold the Line** – maintain / upgrade / replace coastal defences in their current position where funding permits.
- **Managed Realignment** – manage coastal processes to realign the ‘natural’ coastline configuration, either seaward or landward of its present position.
- **No Active Intervention** (do nothing) – a decision not to invest in providing or maintaining defences or management of the coast.
- **Advance the Line** – a decision to build new defences seaward of the existing defence line where significant land reclamation is considered”.

## Verifying your client’s coastal risk

Understanding the status and degree of active intervention (and therefore ongoing investment that the local council or environment agency has committed to the future of the scheme) is a really important element of discovery in legal due diligence and to protect your client’s investment.

Groundsure’s Avista and Homebuyers reports, as well as our commercial property reports, contain the ClimateIndex™ analysis module, which provides a clear risk rating over 5 and 30 years for coastal erosion risks. Built on data that models the speed of erosion, together with the prevailing SMP, it enables conveyancers and their clients to make long term decisions on the future viability of the property transaction, where coastal erosion could be a key risk.

For more information, visit [www.groundsure.com/climateindex](http://www.groundsure.com/climateindex) or call us on 01273 257 755 or email [info@groundsure.com](mailto:info@groundsure.com) ■



Caption: Image courtesy of Ordnance Survey and Royal Haskoning

You can see that where there is a large population centre, like Bournemouth and Poole, “holding the line” makes sense. Existing hard defences exist and are likely to be maintained as there is a viable economic reason to do so. Where there is realignment, it is about adapting to natural processes that will continue, such as longshore drift at Hengistbury and silt deposits around Christchurch.

Where there is no active intervention, the shoreline is left to nature and climate. In part, this is an economic decision as there aren't enough properties to justify the cost, but it renders any in this zone open to how quickly the shoreline could erode.

## References

1. Guidance Shoreline management plans (2024) <https://www.gov.uk/guidance/shoreline-management-plans>
2. <https://environment.data.gov.uk/shoreline-planning/shoreline-management-plan/SMP15>
3. Coastal Management (2024) [https://twobays.net/about-coastal/Shoreline-Management-Plan-Hurst-Spit-to-Durlston-Head-SMP15-\(2024\)](https://twobays.net/about-coastal/Shoreline-Management-Plan-Hurst-Spit-to-Durlston-Head-SMP15-(2024))

## Broader Range of Support Offered to the Profession by The Solicitors' Charity



Nick Gallagher

**I was delighted to be asked by The Bournemouth Law Society to contribute to the quarterly magazine. It gives us the opportunity to update you on developments you might not know about and to make a useful connection for us and for you going forward – should you ever need us.**

The contact was prompted by your local organiser, Mandy Heath, who kindly sent me a summary of the Wellbeing Survey 2024 compiled with the help of some of the Society's 700 plus members. It was interesting to read that, like us at The Solicitors' Charity, many of you are dealing with vulnerable clients. This can be one cause of stress and anxiety, as can the pressure of working in private practice where most of the Society's members report working. And, sadly, it seems that many of those responding to the Survey are experiencing stress regularly or occasionally, even to the extent that it is disrupting sleep patterns.

You may not have thought of "wellbeing support" and "The Solicitors' Charity" in the same breath. However, things have changed, and it may be that we can help (if not now, but at some time in the future) with some of the wellbeing challenges that you or colleagues may be experiencing. People's situations are all different and we have a wide range of clients approaching us for help because of a huge variety of challenges that they face including struggling with the cost of living and money management, debt, ill health, disability, distress through domestic violence, and anxiety, which may be caused by work-related stress or life-related trauma.

We look to help with wellbeing in the following ways:

- **Emotional/mental** – with established partnerships with providers in the field of psychotherapy, we can offer an initial assessment followed by sessions with a qualified therapist. We also part-fund the mental health and wellbeing charity, LawCare, which is staffed with fully trained lawyer volunteers providing a phone and email peer support helpline. Emotional support for lawyers and legal professionals | LawCare

- **Financial** – if individuals are struggling with finances and money management, we have services in place which can help with budgeting and drawing up a practical money management plan. If the situation is more serious, Breathing Spaces and Debt Relief Orders can be negotiated.

However, we know how threatening dealing with debt can be, as a solicitor and we can sometimes help to clear debts. We can also make direct financial awards for day-to-day support to individuals experiencing challenging times.

The latter are the only parts of our service where financial eligibility comes into play; all other services are provided free of charge regardless of income level or savings held. You just need to be, or have been, a solicitor on the Roll of England & Wales, or a recent dependent of a solicitor.

- **Professional/career** – some of our clients may be returning to work after a break or may need to change the sector of the law they practice. Perhaps they have been made redundant and need support with securing their next career opportunity. Once again, The Solicitors' Charity funds sessions offering vital career counselling support. We have also helped with the cost of Practising Certificates for those with the chance of a job but no current income, and even with awards for work clothes

- **Physical** – clients of any age can experience physical illness or disabilities which affect their ability to work or manage at home. We can provide occupational health assessments which help to identify adaptations that may be helpful to continue with life. We have also funded specialist equipment, where this is not available through the NHS.

As you can see, we offer a wide range of support services to solicitors, former solicitors and their dependants in England and Wales and the majority of these do not require any financial eligibility checks, just proof of registration with the SRA. The Solicitors' Charity - Financial support and help for solicitors in need ([thesolicitorscharity.org](https://thesolicitorscharity.org))

If you wanted to help us you could do so by considering donating your unclaimed client balances (RCBs) – or giving a nudge to the person in your firm that is responsible for this! This helps law firms with their regulatory obligations and helps us with a stream of funding for the continued provision of our wellbeing packages of support for solicitors and their families. We indemnify all donations of this kind against the event of clients reappearing and wanting them back. Read more about this here: [Use unclaimed balances and unused budget for good - The Solicitors' Charity \(thesolicitorscharity.org\)](#)

Do please keep in touch with us, the scope of the work we are doing and the events we will be at this year. You can do this by visiting our website or by following us on LinkedIn The Solicitors' Charity: Overview | LinkedIn ■

**Nick Gallagher,**  
CEO, The Solicitors' Charity



# LawCare

*Supporting the Legal Community*

LawCare is the mental wellbeing charity for the legal community. They offer free, confidential, emotional support to anyone working in the law.

**Call their helpline: 0800 279 6888**  
Monday to Friday, 9am to 5pm\*

Online chat is available Monday to Friday, 9am to 5pm whenever you see the red 'Chat Online' button on their website <https://www.lawcare.org.uk/>

\*If you can't call during these hours, please email their support team [support@lawcare.org.uk](mailto:support@lawcare.org.uk) and they will do our best to make alternative arrangements for you. ■

Free, confidential, non-judgemental emotional support for anyone working in a legal environment. We provide a space for you to talk through whatever is on your mind. We can also signpost you to other support agencies. Please contact any of the following:



**Mark Kiteley**  
[mkiteley@rawlinsdavysreeves.com](mailto:mkiteley@rawlinsdavysreeves.com)  
Tel: 01202 558844



**Nicola Lowe**  
[Nicolalowe@hgwalker.co.uk](mailto:Nicolalowe@hgwalker.co.uk)  
Tel: 01202 881454 or 07854 787358  
(outside office hours)



**Edward Holmes**  
[egholmes@meesons-spurlings.co.uk](mailto:egholmes@meesons-spurlings.co.uk)  
Tel: 01425 484420



**Sally Crawford**  
[Sallycrawf@gmail.com](mailto:Sallycrawf@gmail.com)  
Tel: 07973 148264



**Mandy Heath**  
[mandyjheath@hotmail.co.uk](mailto:mandyjheath@hotmail.co.uk)  
Tel: 07763 833256



**Maddy Longland**  
[ml@mjlplaw.co.uk](mailto:ml@mjlplaw.co.uk)  
Tel: 01202 842929



**Alan Turle**  
[a.turle51@gmail.com](mailto:a.turle51@gmail.com)  
Tel: 07720 406962



**Lauren Annicchiarico**  
[lauren@frenchlawmatters.co.uk](mailto:lauren@frenchlawmatters.co.uk)  
Tel: 07764 582128



**Maria Evans**  
[Maria.evans@ellisjones.co.uk](mailto:Maria.evans@ellisjones.co.uk)  
Tel: 01202 057718



**Sarah Unsworth**  
[Bacchante2012@gmail.com](mailto:Bacchante2012@gmail.com)  
Tel: 01590 676933



**Liam Fennessey**  
[lf@prestonredman.co.uk](mailto:lf@prestonredman.co.uk)  
Tel: 07776 653645



## BDLS MEMBERS' BENEFITS

Did you know as a member of BDLS, you can take advantage of the corporate rate with BH Live leisure centres? The monthly cost is £36, as opposed to the usual fee of £42. This includes use of the gym, swimming pool, spa and classes across all their sites in Bournemouth and Poole. Please visit their website for full details <https://bhliveactive.org.uk/join>

If you would like to join, please email me at [mandy@bournemouthlaw.com](mailto:mandy@bournemouthlaw.com) and I will provide you with an email to confirm your membership with BDLS.

We hope to soon be able to offer further membership benefits so watch this space!



# Cyber insurance and the legal profession

**Despite businesses' increasing awareness of the risk posed to their IT infrastructure by fraudsters, it is important to understand just how prevalent cyber fraud is in the UK.**

The Solicitors Regulation Authority (SRA) published Cyber Security - A thematic review, which confirmed the beliefs of many cyber specialists that fraudsters specifically target the legal profession.

## Why is the legal profession a target?

The National Cyber Security Centre released a "Cyber Threat Report: UK Legal Sector in June 2023" to emphasise the extent to which the legal sector is currently targeted. The report profiles five key incentives cybercriminals have to target firms:

1. They hold highly sensitive client information which is valuable to criminal organisations
2. As business disruption is costly to firms, this can make them a prime target for ransomware gangs aiming to extort money in return for restoration of IT services
3. They handle a significant amount of funds, which often need to be transacted under time pressure creating opportunity for phishing attacks
4. Many firms outsource their IT to external providers, potentially leaving them unaware of the risk they face
5. As firms rely on their reputation, this makes them attractive targets for extortion

## Why do only a small percentage of firms buy cyber insurance?

Given the evidence that cybercriminals actively target the profession, you might conclude that cyber insurance is a must-have component of a firm's planned response to a cyber incident, but this is not the case.

Research published by the Law Society in July 2023 indicated that only 28% of firms purchase cyber insurance. Perhaps the low uptake is due to a misconception that cyber is covered by Professional Indemnity (PI) insurance, but this is only partly true.

Complacency is another contributing factor. You may think, 'a cyber-attack will never happen to me', but what if it does?

In the event of a personal data breach, the clock is ticking. Your firm has just 72 hours to report the data breach to the Information Commissioner's Office (ICO), recording what happened, who is involved and what the firm is doing about it.

Cyber insurers provide 24/7 crisis support, mobilising a panel of experts to resolve the IT breach, provide regulatory legal advice and minimise any adverse reputational impact for your firm.

## What does cyber insurance cover?

Whereas the SRA's MTCs provide standardised coverage provisions, cyber insurance conditions – although broadly similar between insurers in offering cover for your first-party losses and crisis support – can vary from scheme to scheme.

Because of the diversity of firms' operations, cyber insurance policies should be tailored to the specific needs of each firm and include both standardised and supplementary coverage, such as:

- Cyber risk liability: third-party legal liability, defence costs and compensatory damages and, where legally liable to pay, claimant's costs as a result of a breach of network security or privacy
- Costs and expenses to repair, restore or replace damaged data if damaged by a breach of network security
- Insurance against business interruption, including net profit loss and additional operational expenses
- Legal fees associated with evaluating any regulatory violation and costs relating to contacting any affected persons
- Defence, investigation costs and fines, where they are legally insurable
- Paying extortion demands and expenses incurred to end a cyber threat

These headline coverage examples provide an overview of what the firm can expect from its cyber insurance policy. Still, working with your broker to assess your firm's specific needs and tailor the insurance policy is essential.

## Which insurer should I choose?

In insurance markets where the availability of capacity might be limited, questions commonly posed relate to insurers' financial standing and claims pay ability. However, there is a wealth of highly rated insurers to choose from.

Although many of our PI insurance partners provide cyber cover, our cyber insurance recommendations are based on the suitability of the insuring conditions and claims response service using a panel of insurers whose products have been extensively researched and validated by us.

The ICO's number one advice on how to respond to a personal



data breach is “don’t panic”, but in the heat of the moment, that’s likely to be easier said than done.

The clock is ticking down 72 hours from when you discover the breach, during which time you must find out what happened, try to contain the breach, assess the risk, act to protect those affected and, if necessary, submit your report to the ICO.

Add to this the potential disruption to your operation, evaluating extortion demands and taking measures to protect the firm’s reputation and the full enormity of the task at hand is all too apparent.

If you purchase cyber insurance, you’ll have the peace of mind that, at the end of the phone, a team of experts is at your disposal, 24 hours a day, to guide you through a challenging time for your firm.

If you would like to discuss your firm’s Cyber or Professional Indemnity Insurance, please contact Piers or Ryan and their details are shown below.



**Piers Winton**  
Partner

Mobile: 07787 375 378

Direct: 020 7280 8224

Email: [pwinton@paragonbrokers.com](mailto:pwinton@paragonbrokers.com)



**Ryan Senior**  
Director

Mobile: 07827 575 652

Direct: 020 7280 8254

Email: [rsenior@paragonbrokers.com](mailto:rsenior@paragonbrokers.com)

Website: [professions.paragonbrokers.com](http://professions.paragonbrokers.com)



## The Conveyancing Foundation's Charity Lotto

**D**iscover a meaningful way to support charitable causes with the Conveyancing Foundation's Charity Lotto.

As you guide your clients through the conveyancing process, why not offer them the chance to participate in this impactful initiative. When clients opt-in to the lotto, a £10 donation is added to the statement of account, and not only will they enter into a monthly prize draw but will also contribute to a greater cause.

Your firm provides a completed Client Donation List each month, then the Conveyancing Foundation will ensure that every contribution is maximised through claiming Gift Aid.

The monthly £500 prize draw adds an exciting element, rewarding one lucky participant while simultaneously giving back to your firm's chosen charity.

Embrace the Charity Lotto as part of your corporate social responsibility strategy, enhancing your brand's reputation and attracting like-minded employees.

Join this initiative to make a difference, with over £1 million raised for charity and a high client opt-in rate showcasing its success. Become a Conveyancing Foundation Charity Lotto Partner and be a force for positive change in your community.

Learn more at the Conveyancing Foundation's Website - [conveyancingfoundation.org.uk/charity-lotto](http://conveyancingfoundation.org.uk/charity-lotto) ■

# Firms' News



Matt Lewis

## Matt Lewis pitches up in the FOUNDRY

**C**ommonhold and Leasehold experts have opened a branch office in the FOUNDRY, Poole, following the growth of its work in the Dorset and Hampshire area.

Matt Lewis, looking after this branch office, is very pleased to open this office within the widely acclaimed FOUNDRY space – a particularly forward-thinking working environment, with a great community.

Matt has said I'm particularly pleased to officially set up in Bournemouth & Poole and I am really looking forward to facilitating local people and organisations benefiting from the services offered to our national clients. I also look forward to continuing to help members, assisting member firms alongside their property teams, and delivering talks for the BDLS.

[www.commonholdandleaseholdexperts.co.uk](http://www.commonholdandleaseholdexperts.co.uk)

Email: [mlewis@commonlease.co.uk](mailto:mlewis@commonlease.co.uk) ■

COMMONHOLD AND LEASEHOLD  
EXPERTS LIMITED

## Scott Bailey LLP Strengthens Its New Forest Presence and offers Property Law Services to Lyndhurst



**E**arlier this year, Scott Bailey announced its latest expansion with the launch of a new branch in Lyndhurst, marking a significant enhancement of its services across the New Forest area. The strategic move was designed to bolster the firm's commitment to serving the local community more effectively and to support its ongoing growth trajectory.

James Burford, Partner and Head of Conveyancing at Scott Bailey, expressed his enthusiasm for the expansion: "We are thrilled to enhance our capabilities with a new office in Lyndhurst, and will continue delivering the high standard of service our clients have come to expect from us. It is indeed a very exciting time for Scott Bailey."

Heading up the Lyndhurst branch is Marie Redman, a seasoned professional with extensive local knowledge gained from living and working in the New Forest for many years. Marie handles all aspects of the residential sale and purchase process, as well as transfers of equity, remortgages, equity release, Deeds of Easement, Deeds of Variation, and the legalities surrounding new builds. ■

James Burford and Marie Redman

scott  
bailey  
LLP



# Firms' News

## David dives in with Swim England

**D**avid McWilliam, Partner and Head of Personal Injury & Sports Law at Ellis Jones Solicitors is set to have a say on disputes in swimming with a new appointment at the sport's national governing body, having joined Swim England's (SE) Dispute Resolution Panel in a voluntary role. The board hears judicial complaints made by members - including swimmers, coaches and volunteers - about alleged misconduct, maladministration or breach of SE regulations.

David is already a member of Football Association's General Appeals Panel and its Serious Case Panel. He is also an independent Disciplinary Panel member and Non-Executive Director of the Dorset County Football Association (FA).

His appointment at SE comes after a newly published independent report commissioned by the organisation criticised the 'toxic' culture at some clubs where there are 'excessive demands and pressure' placed on young swimmers at a competitive level.



David McWilliam

David has spent the last eight years involved with Christchurch Seagulls where his daughters have both been swimming to national level. He stepped down as chairman last July after seven years in the voluntary role. He is also the legal advisor to Dorset Amateur Swimming Association (ASA). ■

**ELLIS  
JONES**  
SOLICITORS

## Steele Raymond welcomes four new property and estate planning and tax specialists



L-R: Left to right: Lauren Meade, Zara Sachak, Jennifer Rogerson (Managing Partner), Ash Scott and Erica Leung

**S**teele Raymond's Estate Planning and Tax team welcomes Hok Yan (Erica) Leung. Erica, a dual-qualified solicitor in England & Wales and Hong Kong, specialising in estate planning and tax law, with extensive experience in advising on company restructuring and exit strategies for directors and shareholders.

Re-joining Steele Raymond's Property Litigation team as senior associate is Lauren Meade. With 13 years' experience in litigation, Lauren specialises in commercial landlord and tenant disputes, focusing on lease renewals, dilapidations, recovery of rent arrears and covenant disputes.

Solicitor, Ash Scott has joined the firm's Residential Development team. Ash's expertise includes acquisitions, plot sales, lease negotiations and acting for developers. Ash is a committee member of Bournemouth District Law Society and Bournemouth District Junior Lawyers Division, actively organising events and activities on behalf of both organisations.

Having recently qualified as a chartered legal executive, Zara Sachak joins the Commercial Property team. ■

**SteeleRaymond**

# Firms' News

## Steele Raymond Promotions



*L-R: Roisin Fisher (Associate), Henry Barker (Senior Associate), Louise Sutton (Senior Associate), Linda Hayward (Accounts Director) and Liz Phipps (HR Director)*

- Roisin Fisher to Associate, Commercial Property
- Henry Barker to Senior Associate, Residential Development
- Louise Sutton to Senior Associate, Wills, Trusts & Probate
- Linda Hayward to Accounts Director
- Liz Phipps to HR Director

Roisin joined the firm in 2016 as a Legal Secretary. She qualified as a Solicitor in the Commercial Property team in 2020.

Henry joined Steele Raymond's Residential Development team last year, having qualified as a Solicitor in 2016.

Louise is a Chartered Legal Executive and a member of the professional body STEP. She joined the firm's Wills, Trust and Probate team in 2022 and sits on the local STEP committee.

Later this year, Linda will celebrate her 20th anniversary working at Steele Raymond. She is a Fellow of the Chartered Association of Certified Accountants (ACCA). Linda trained in public practice and qualified as an accountant in 1996.

Liz joined the firm in 2022, bringing with her extensive HR experience in professional services. She holds a Masters degree in Personnel and Development and is a member of the Chartered Institute for Personnel and Development (CIPD). ■

## SteeleRaymond

## Four Solicitors Qualify into Real Estate Group



*L-R: Nicole Critchley, Chelsie Little, Phil Bourne and James Mills*

**L**ester Aldridge is delighted to announce the qualification of four solicitors into its Real Estate Group. Chelsie Little, James Mills, Nicole Critchley and Phil Bourne have successfully completed their training contracts and are now qualified solicitors.

The Lester Aldridge Real Estate Group is renowned for its comprehensive range of services, delivering tailored solutions to clients across various sectors, including commercial, finance and development projects. Phil and James qualify into the Real Estate Finance team, where they will advise lenders on a range of transactional matters. Chelsie and Nicole both join the Commercial Real Estate team, providing support to clients in areas such as commercial property acquisitions and disposals, bridging and secured lending finance, and landlord-tenant transactions. ■





# Firms' News

## Coles Miller Promotes Four Solicitors



L-R: Jenny Oxley, Marie Harder, Rick Laglois and Patrick Herklots

**C**oles Miller has promoted four solicitors – three of them in its Wills & Probate Department. Jenny Oxley has been promoted to Partner, with Marie Harder, Ricky Langlois and Patrick Herklots becoming Associates.

### Jenny Oxley

Jenny has at least two decades of legal experience, specialising in wills, Inheritance Tax planning, trusts and powers of attorney. She is based at Coles Miller's Broadstone office.

Jenny qualified as a solicitor in September 2002 after completing her training contract at Coles Miller. Previously, she studied at the University of Warwick and then completed her Common Professional Examination (CPE) and Legal Practice Course (LPC) at Bournemouth University.

### Marie Harder

Marie now also works at the Broadstone office, having moved from Coles Miller's Fleetsbridge office in January 2023. She qualified as a solicitor in September 2014, joining Coles Miller in June 2022 after 10 years with other law firms in Poole, Bournemouth and Shaftesbury.

Marie undertakes all aspects of private client work including wills, estate administration, powers of attorney, trusts and Inheritance Tax planning. She also provides legal advice in relation to care fees. Marie completed her law degree at Reading University and her LPC at Bournemouth University.

### Ricky Langlois

Ricky works at Coles Miller's Bournemouth office, having qualified as a solicitor in September 2014. His legal expertise includes wills, lasting powers of attorney and estate administration.

Ricky joined Coles Miller as a trainee solicitor in 2012 after studying law and completing his LPC at Bournemouth University.

### Patrick Herklots

Commercial litigation and employment law solicitor Patrick has been promoted to Associate less than three years after he qualified in September 2021. Poole-based Patrick's work covers a wide range of commercial and civil litigation. This includes disputes involving contracts, wills and probate, property (residential and commercial), intellectual property, shareholders and sale of goods and services. He also deals with possession proceedings, employment disputes and debt recovery.

Patrick joined Coles Miller as a trainee solicitor in September 2019. In 2020 he was named as the winner of the national Law Society Essay Competition for his essay on the role of ESG considerations in the legal professions. Patrick is also currently studying the Association of Contentious Trust and Probate Specialists (ACTAPS) course. ■



# Legal Jobs

## LACEYS SOLICITORS

### FAMILY LAWYER (GENERALIST)

Are you a Resolution member? If you're as committed as we are to resolving matters constructively and with minimal conflict, this is a fantastic opportunity to join our well-established Family team within a Legal 500 firm. We're looking for someone to focus on Financial Remedy cases as their area of expertise, whilst also displaying a rounded competence in Family Law work.

This may be the role for you if you're consistently sound in your approach with the ability to hit the ground running in a wide variety of private client family work including:

- financial remedy proceedings arising from divorce;
- pre-nuptial and cohabitation agreements;
- private law childcare cases (contact and residence);
- family law injunctions; and
- child abduction (internal and external).

You will have at least 3 years PQE (probably more) and already be working on a range of complex cases, perhaps even at partner level. It will be a distinct advantage if you've developed a great reputation and following locally, have been collaboratively trained and / or are a member of the Law Society's Family Panel.

This is a genuine opportunity for progression within the firm. If this sounds like you, and you are looking to work within an established team where you can provide support and supervision to more junior team members, we look forward to hearing from you.

In addition to annual leave, occupational sick pay and pension scheme membership, Lacey's provides a range of benefits to support your health and wellbeing including our EAP scheme, a healthcare cash plan and bike2work scheme among others. Being based in Bournemouth for a lunchtime walk to the beach also helps. The role is available on a hybrid basis.

To find out more about the role, please visit our website or contact our HR Manager at

**s.butcher@laceyssolicitors.co.uk** ■

## LACEYS SOLICITORS

### PRIVATE CLIENT LAWYER

Are you a passionate legal professional seeking to make a significant impact in Private Client Law? Lacey's invites you to become an integral part of our well-established Private Client team – a dynamic and supportive environment where your expertise will flourish.

#### Key Highlights of The Role:

- Join as an experienced member, advising on all areas of private client law, including drafting Wills, probate matters including administration of complex estates, tax and lifetime planning, trust administration, and more.
- Engage in a fee-earning role that brings versatility through a broad array of matters, ensuring professional growth and direct impact.
- Opportunity to contribute to business development and to cultivate your own client base while supporting the firm's long-standing clients.

#### Who We're Looking For:

- Qualified Solicitors or Chartered Legal Executives with 2-3 years' PQE in a reputable Private Client department.
- Individuals with exceptional knowledge in private client law and a desire to stay ahead of legal trends.
- STEP accreditation is advantageous, demonstrating a commitment to excellence in our field.
- Resilient, well-organised professionals able to manage diverse caseloads and excel in client relationships.

This is a genuine opportunity for progression within the firm. If this sounds like you, and you are looking to work within an established team where you can provide support and supervision to more junior team members, we look forward to hearing from you.

In addition to annual leave, occupational sick pay and pension scheme membership, Lacey's provides a range of benefits to support your health and wellbeing including our EAP scheme, a healthcare cash plan and bike2work scheme among others. Being based in Bournemouth for a lunchtime walk to the beach also helps. The role is available on a hybrid basis.

To find out more about the role, please visit our website or contact our HR Manager at

**s.butcher@laceyssolicitors.co.uk** ■



# Situations Wanted

## WORK EXPERIENCE

Beatrice Lu is a final year LLB student at University of Sheffield and is interested in work experience opportunities at law firms in the Bournemouth area from June 2024 onwards.

Please contact Beatrice at Tel: 0739 525 7348

Email: [bea.e.lu@gmail.com](mailto:bea.e.lu@gmail.com)

## CIVIL PROCEDURE 2024 - The White Book Service 2024

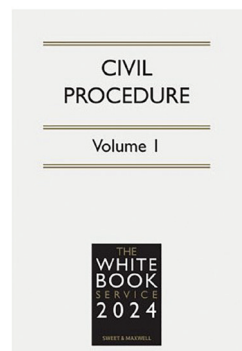
Two Volumes

SWEET & MAXWELL/THOMSON REUTERS

Editor-in-Chief: Lord Justice Peter Coulson

REMAINING THE MOST DETAILED AND DURABLE OF ALL THE CIVIL PRACTITIONER TITLES IN A CHANGING LEGAL WORLD

An appreciation by Elizabeth Robson Taylor MA of Richmond Green Chambers and Phillip Taylor MBE, Head of Chambers, Reviews Editor, "The Barrister", and Mediator



“Civil Procedure 2024”, also known as “The White Book Service 2024”, continues to offer us the most comprehensive service in paper and digital formats in all matters relating to professional practice. It remains the fundamental purchase for all civil practitioners as working patterns continue to change in 2020s. Always read the Preface each year for the changes which have recently taken place.

The White Book is rightly relied upon by more judges and lawyers than any other legal text. It's trusted for its authority and commentary as the

ultimate expression of “all things civil procedure”. For those new to the work, the “White Book” contains the sources of law relating to the practice and procedures of the High Court and the County Court for the handling of civil litigation, subject to the Civil Procedure Rules (CPR). These sources are supplemented by unequalled substantial expert commentary relied upon in court by more judges and lawyers than any other legal text and is trusted for its authority and commentary.

It sets out the latest amendments made to the Civil Procedure Rules (CPR) and brings the book up to date with all CPR amendments published in the supplements to the last edition. All relevant commentary has been updated, together with recent and important case law, plus new and updated editions of the various Court Guides. Also available are supplements in print, and an eBook powered by Thomson Reuters ProView and online at Westlaw UK. The aim is to intelligently connect your civil litigation work with the book's content, expertise, and technologies whilst advances continue to be made in the way we do our

“The White Book” itself builds on a long and interesting historic evolution. Its publishing pedigree can be traced back to the 1870s, during which the first edition of ‘Annual Practice’ was published following the restructuring of the English civil courts. It was eventually renamed ‘Supreme Court Practice’, the last edition of which came out in 1998. Finally -- and coinciding with the coming into effect of the Civil Procedure Rules in 1999 -- it underwent a further name change to the now familiar ‘Civil Procedure’.

Ever venerable, yet ever young, and resolutely current with frequent updates, “The White Book” maintains its reputation as the ultimate authority on the civil procedure rules -- and predictably will remain indispensable to judges and practitioners alike. So, if you practice in the civil courts, this is a work of reference -- plus resource base -- that should help you maintain the highest standards of advocacy.

Volume 1 holds the core materials needed for practising in the civil courts - County Court, High Court, and the Court of Appeal. It is principally devoted to the Civil Procedure Rules (CPR), Practice Directions and Pre-Action Protocols, together with substantial and comprehensive expert commentary. Volume 2 offers materials relating to special procedures, Procedural and Court Guides, legislation, and commentary on other, substantive, proceedings like housing, business tenancies, insolvency, and useful commentaries on contempt of court and limitation legislation, plus extended commentaries on the CPR generally, Rights of Audience, ADR and interim remedies, and other general resources, including jurisdictional & procedural legislation.

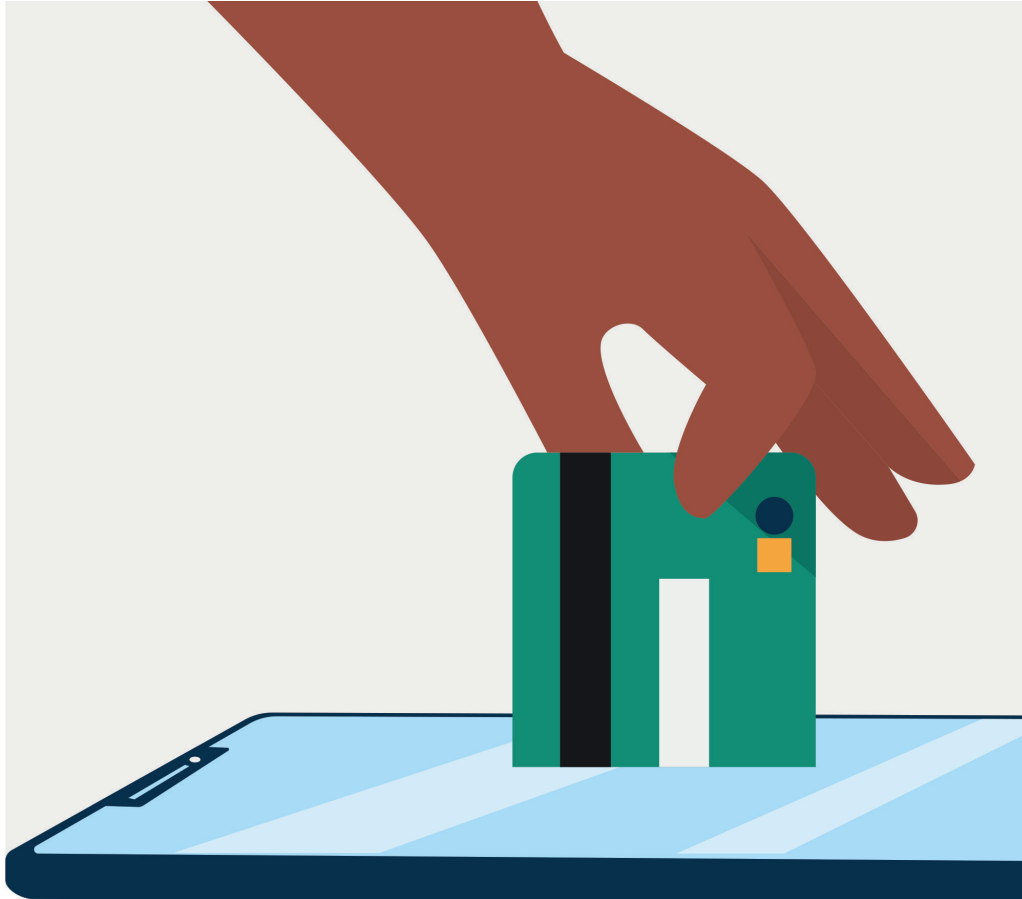
With the White Book 2024 you receive the latest edition of Costs & Funding. The date of publication of the 2024 annual hardback edition is cited as May 2024. ■

## Want to feature in Bournemouth & District Lawyer?



To advertise in Bournemouth & District Lawyer please call **Catherine McCarthy** our Business and Features Editor on **0151 236 4141** or email: [catherine@benhampublishing.com](mailto:catherine@benhampublishing.com)

# Discover the Key Trends Shaping the Legal Profession in 2024 with Clio



**C**lio the leading global provider of cloud-based legal technology, revealed the key trends shaping the future for lawyers in the Legal Trends Report. For solicitors, it is crucial to stay ahead of these trends to remain competitive and thrive. The report provides insights to help your firm grow from finance optimisation to AI integration.

## KEY TRENDS FOR 2024 FROM THE LEGAL TRENDS REPORT:

### Steady Growth and Collections

Law firms are experiencing steady growth, with increased utilisation, realisation and collection rates. On average, solicitors are working over 40% more cases and billing 70% more compared to 2016. However, collections have room for improvement; quick payment collection is crucial for success.

### Online Payments

Implementing online payment options can significantly improve collection rates. According to the Legal Trends Report, firms using Clio Payments get paid twice as fast. Clio Payments, a secure payment solution, enables clients to make convenient online payments, resulting in faster collection times.

### Cash Flow Management

"Lockup" measures the time it takes to receive payments for services rendered. The median lockup period is 97 days, indicating that firms have performed work that has yet to be billed

or collected. Cloud-based legal practice management software like Clio can automate administrative tasks and reduce lockup times.

### Client Payment Delays

Both solicitors and clients share responsibility for payment delays. 41% of solicitors say clients don't pay on time, and 24% said too many don't pay at all.

However, clients tell a different story; 15% say they never received a bill, and 28% say they waited a noticeably long time to receive their bill. Strategies such as encouraging electronic payments and investing in AI-enabled payment systems can reduce friction and expedite payments.

### AI and the Future of Law

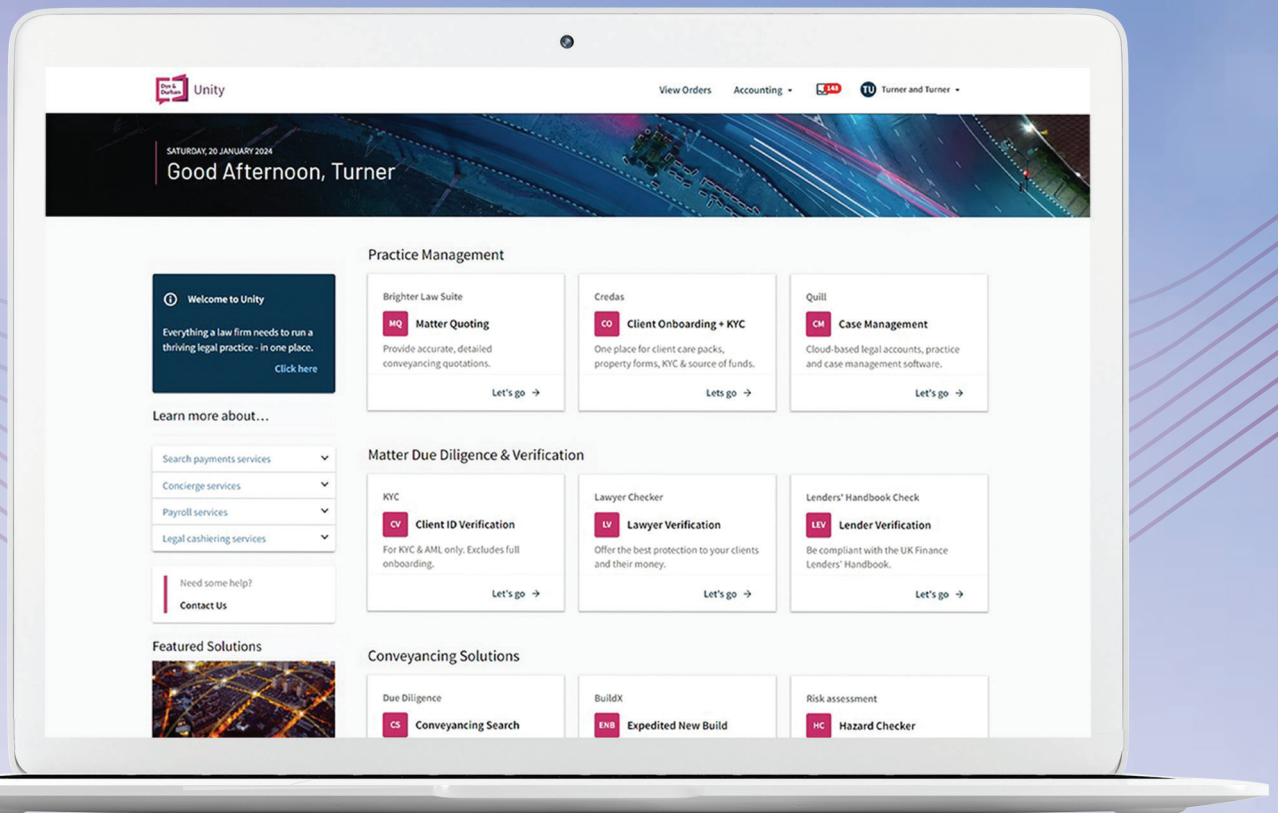
AI-powered tools are already impacting law firms, making operations more efficient and competitive. Despite some hesitancy, lawyers are increasingly interested in adopting AI technology to enhance the quality of legal services and improve decision-making—71% of legal professionals who want to use AI plan to do so within the next year.

Want to learn more? Read the full *Legal Trends Report* now and embrace the future of law. Visit [clio.com/uk/LTR](https://clio.com/uk/LTR). ■





# Unity® Global Platform



EVERYTHING  
YOU NEED  
TO RUN  
YOUR LEGAL  
PRACTICE,  
**IN ONE PLACE**

- ✓ PRACTICE & CASE MANAGEMENT
- ✓ LEGAL ACCOUNTING & BILLING
- ✓ CLIENT ONBOARDING
- ✓ DUE DILIGENCE SEARCHES
- ✓ CONVEYANCING WORKFLOW & DATA
- ✓ DOCUMENT CREATION & MANAGEMENT
- ✓ AUTOMATED FORMS
- ✓ CALENDARING & TASK MANAGEMENT
- ✓ TIME TRACKING

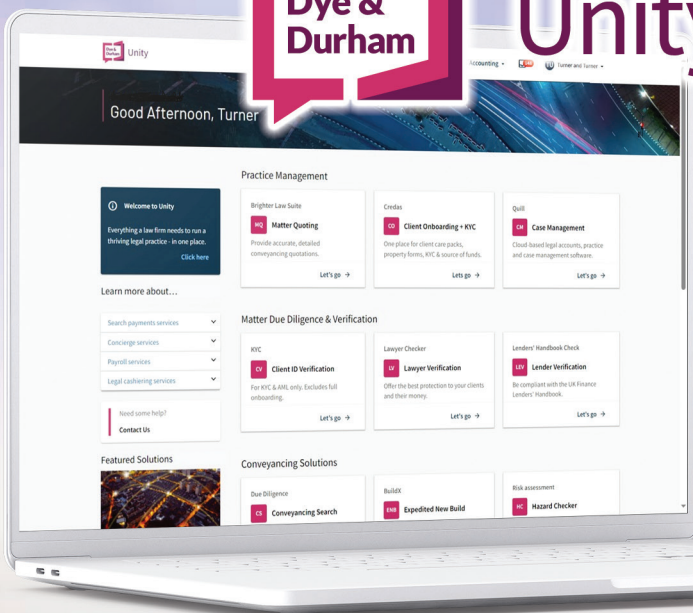
**AND MORE...**

[dyedurham.co.uk](https://dyedurham.co.uk)

**Get started today**



# Unity® Global Platform



## From intake to invoice: How to extract full value from your legal tech investments

***You may manage a legal practice, might be a client-facing fee-earner, or you may keep the back office running smoothly. Whatever your role in your firm, you're busy and your time is precious.***

Technology has a big role to play in unlocking efficiencies for law firms and there are any number of options on the market. But how can firms maximise the impact these innovations offer?

The best way is to bring together disparate systems onto a single platform, enabling streamlined operations, efficiency gains, and risk reduction. From practice management to conveyancing, due diligence, company formations, legal accounting, and document management, the firms who can access all these tools seamlessly from a single place will give themselves a distinct advantage in productivity.

Imagine having access to a range of products and services in one location, accessible with a single login. This level of integration eliminates the time-consuming task of navigating through multiple applications and managing several suppliers.

The impact? Removing administrative bottlenecks and reclaiming precious fee-earning time.

### **The Future of Legal Tech**

Dye & Durham's new Unity® Global Platform is a next-generation solution that introduces an array of new applications and features—all accessible in a single, user-friendly platform.

Think of Unity® Global Platform as your single destination for everything you need to run a thriving legal practice, including:

- Practice & case management including legal accounting and billing
- Client Onboarding with full KYC/AML, Source of Funds, and integrated TA6 property information forms
- Due diligence searches
- Conveyancing workflow & data
- Automated forms, document creation & management
- Calendaring, task management, and time tracking
- And more

All of these essential applications are easily accessible by logging in at [dyedurham.co.uk](https://dyedurham.co.uk).

Step into the future of legal tech — and make sure you are getting the full return on your technology investment — with Unity® Global Platform.

Visit <https://dyedurham.co.uk/unity-global-platform/> to learn more or contact our team for an introductory discussion at [salesteamuk@dyedurham.com](mailto:salesteamuk@dyedurham.com) ■



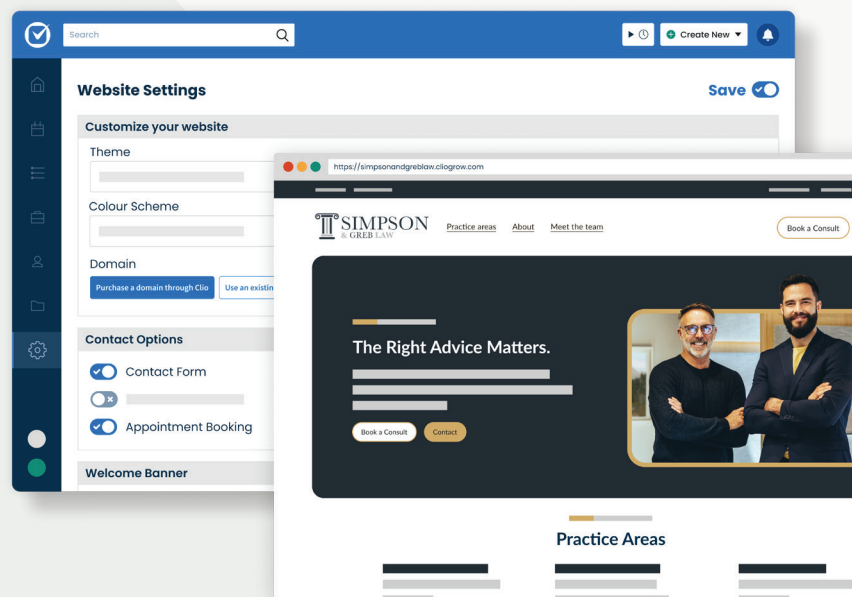
# Make it easy for clients to find you, hire you, and pay you.

Create a fully functional website for your law firm with Clio Grow—without the money, time and headache of hiring someone or trying to DIY it.

**A professional law firm website, ready in minutes with:**

- Easy-to-use online intake forms
- Online payment features
- Secure client-solicitor portal

**No code, no pain, no hassle. Discover how Clio Grow takes the stress out of creating (or recreating) your law firm's website.**



Visit [Clio.com/uk/grow](https://clio.com/uk/grow) or scan the QR code to learn more.

