

## WEBINAR: INTRODUCTION TO COMMERCIAL LEASES

**THURSDAY 16 APRIL 2026 – 11:00 – 13:00**

**Webinar details:** The platform is **Zoom** and can be viewed on a mobile, tablet, laptop or PC. The link to join will be emailed to you nearer the time. It would be helpful to download Zoom on to your device beforehand - the app is Zoom Cloud Meetings. Please note that it may not be possible to access your video and microphone if you are remote accessing your office computer - you may want to forward the link.

**Cost:** £70 – Member and Associate Members of BDLS/Trainee Solicitor  
£90 – Non-Member of BDLS

**Booking Reference:** 663

**CPD:** 2

**SRA Competence:** B [SRA | Statement of solicitor competence](#) | [Solicitors Regulation Authority](#)

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**Commercial leases are not all the same and it's important to make the lease fit the property and the situation. This webinar will consider the key points on negotiating a commercial lease so you can deal with them with confidence. This course will cover:**

- **Heads of terms and the Lease Code**
- **Dealing with the CPSEs and EPC issues**
- **Key terms every time..**
- **The demise**
- **The rights**
- **The reservations**
- **Rent Reviews and the Upward Only ban**
- **Break clauses and Security of tenure**
- **Repairs and alterations**
- **Green Lease clause, EPC and Climate Change issues**
- **Assignment and underletting**
- **AGA sagas.**
- **Service Charges**
- **SDLT on commercial leases**

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### Speaker Profile:

This webinar will be presented by **Hannah Mackinlay**. Hannah Mackinlay LLB MA (Environmental Law) is an experienced Residential and Commercial property solicitor who also has expertise in Environmental Law and Stamp Duty Land Tax. Hannah previously worked at Partner and senior levels at firms such as Shoosmiths and Pinsent Masons. As well as acting for major landowners, local authorities, development agencies, national house builders, banks, building societies, volume conveyancers and PLCs, over a long and varied career, she has also dealt with ordinary high street commercial leases and small developers. She was listed in the Legal 500 for Environmental law expertise and teaches the LPC for BPP University.

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**Please book online at:**

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**Payment for lectures:** Please be aware that payment must be received at the office before the lecture takes place. Course bookings will only be confirmed upon payment. All payments are to be paid by BACS. No refunds within 7 days of the course.